

## single point of contact

Each of these products and services are critical for security, maximum efficiency, and ultimately, increased profitability. Schedule an appointment to learn how our tools, processes, and services will send your productivity soaring without ever having to manage your technology. We've got you covered.

Managed IT Services
Remote Monitoring (RMM)
Asset Management
Datacenter Virtualization
Anti-Virus Solutions

Data Backup & Business Continuity
Network & Email Security Solutions
VoIP Phone Systems/Cloud PBX
HIPAA/HITECH Compliance
And More!

## hours of operation

 Monday
 8:00am - 5:00pm

 Tuesday
 8:00am - 5:00pm

 Wednesday
 8:00am - 5:00pm

 Thursday
 8:00am - 5:00pm

 Friday
 8:00am - 5:00pm

 Saturday
 by appointment

**West Wind Technology Solutions** 

3472 Pleasant River St SW Grand Rapids, MI 49418

(616) 550-8040 info@westwindts.com westwindts.com

# Technology Solutions

We believe in knowing your business before we begin to think how technology can help. We will work with you to shape the hand-to-glove solution that allows for efficient workflow and leverage tools to enable you to grow. We design, evaluate and create a business case for technology solutions leveraging a thorough understanding of the business benefit for your company.



Complete IT. A Fraction of the Cost. (616) 550-8040



#### about us

West Wind Technology Solutions is a vendor-independent IT services company that designs and delivers information and communications technology services and solutions for small to medium size businesses. Our services reduce IT costs, optimize performance, and enable unprecedented business flexibility and scalability, providing our clients with a strategic differential and operating superiority.

#### customer testimonials

Managing our IT assets requires an individual to be both highly skilled and able to prioritize their workload. Matthew was very resourceful in working independently in an organized manner to remain responsive. Matthew excelled in communicating to gain the trust and confidence of department leadership, and providing user resolve to new processes and procedures. - Greg Goode, Goode Compliance Int.

Matthew is very good and extremely knowledgeable at what he does, and I guarantee you'll be pleased with his work. - Lucas Howard, Lucas Howard Group

We have worked with Matthew for several years and have been very happy with the work he has done for us. Matthew was an integral part in setting up our new office 2 years ago with computers, network, phones and stereo system. He is very knowledgeable, ethical and trustworthy. - Angela Berard, Mark D Berard DDS PC

Thank you for all your help and support! You are a true partner and we appreciate all your help to make MBO successful! - Dan Stuart, Muddy Boots Outfitters®

## data backup & business continuity planning

Data backups and business continuity planning are far more necessary than just protecting against natural disasters. Even if you trust your employees with your business, the top 3 factors in data loss are hardware failure, human error and online threats. The bottom line is no organization can function effectively without their data at their fingertips so we provide powerful business continuity solutions.



- Onsite File Backup File data is stored at local site. (potential for data loss is high, long restore time)
- Offsite File Backup File data is stored in geographically diverse locations (data is better protected, longest restore)
- Cloud Backup/Full System Recovery Bare metal and Virtual Machine restores shorten recovery time (data current to replication point, shortened restore time)
- Active/Passive Replication Near-real-time copies of data stored offsite (data current to replication point, no restore)
- Active/Active Replication Key systems fail over to backup site (data is current, little to no downtime)

# why managed IT services?

The simple answer is the same as the answer to this question: Which is better care for your car, proactive maintenance (oil changes, tire rotations, etc.) or reactive repairs? Of course, proactive maintenance is better and in just the same way as Managed IT Services is better for your technology. Managed IT Services is designed to help eliminate risk, improve overall performance of your systems and help manage your technology so you and your employees can focus on your business.

All Inclusive - Flat-Rate plans provide both predictable costs and first-class support. These contracts are value based; they are designed to make the provider and the client share the same goals.

**Routine Maintenance** - We will manage the upkeep of your technology on a day-to-day basis.

**Service Desk** - Your on-call resource for when something goes wrong. The best providers make sure that only one or two contacts manage an account at the Service Desk.

Asset Management - We perform an indepth study of your organization's IT infrastructure. We know the details of your hardware warranties and the terms of your software licensing agreements.

Remote Monitoring (RMM) - Have all of your vital technology remotely attended to. Often remote monitoring and management can identify an IT issue before there is a problem.

Data backup - Secure backup of your vital data with both onsite and offsite components to fulfill the Business Continuity plan best for your business.